

home & garden

monthly advertising feature

The stage is set

by Helen Peterson

If you've ever walked through a display suite in an upscale condominium, or done a lookie-loo tour at the open house for a new, modern home, chances are you will experience what's known as the "wow" factor.

At the recent open house of a \$3million-plus new home in the Dunbar area, I was struck by the outstanding décor theme the seller had implemented. Rather than showing the home as a stark, empty and echo-filled shell, the warmth and beauty of furnishings and accents made it appear off a movie set, with rich woods, leathers and warm, West Coast colour schemes.

"Who are these demi-Gods of decorating?" I asked myself, as the rest of my family perused the three storeys decked out in glamorous accoutrements. Fortunately, the company had left its business cards for pick-up, so I gave them a call.

As it turns out, Rien Sharma and Michael McNamara have a knack for taking a boring, outdated or cluttered interior and spicing it up to perfection. This duo began buying and selling condos and townhouses seven years ago. They discovered that with a bit of cosmetic overhauling—including applying new paint, tile replacement, ripping out old carpeting and adding the right touch of furniture and accessories—there was money to be made!



In 2003, Sharma and McNamara established **Revamp Home Staging**, a vibrant and results-focused home styling and redesigning company that delivers innovative ideas for sellers in today's real estate market.

"We provide our clients with 'show home' quality interiors that offer poten-

Rien Sharma, home stylist.



A Revamp project for a new home.

tial buyers the best possible view of the home," says Sharma. "Rather than using well-worn rentals, we take pride in maintaining our own inventory of quality furniture and accessories. Everything from beds and sofas to art and flowers, we take care of it using the hot-button colour and design themes of the moment.

"Our over \$1.5 million furniture and decor collection continues to grow, allowing us to keep up with the latest styles and trends," Sharma says proudly, "so our clients' homes always look like they came from the pages of a home decor magazine."

Revamp had been selected by Concord Pacific developments to furnish and decorate a \$6,000,000 penthouse in Yaletown. Revamp also has the ability to do more affordable projects, with more than 60 on the go at any given time.

Prospective clients can call for a complimentary consultation, where Sharma or McNamara will visit your property and assess the cost to design, make up a proposal and execute the staging of your home for resale.

Check out revampconcepts.com or tel: 604-738-2675 for an appointment.



A condo gets the Revamp chic treatment.



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